Who is buying Canada's forest products?

# Over 180 different countries all over the world.

In 2014, Canada exported \$31 billion in forest products to nearly every nation on the planet. Importers value our reputation as a reliable, responsible supplier of high-quality and sustainable forest products.

### **United States** \$20.3 billion

Canada's main forest product export to the United States is softwood lumber, which is used to build and repair homes and other buildings.

#### **China \$4.8** billion

China is Canada's second-largest forest product export market. Wood product exports to China have increased 10-fold since 2007. And, in 2012, China became the number one destination for Canadian pulp products.

#### Japan \$1.5 billion

Canada is the world's leading exporter of softwood lumber to Japan, which is used to build earthquake-resistant buildings.

#### **South Korea** \$498 million

Chemical and semi-chemical pulps represent half of Canada's exports to South Korea. The pulps are used to make paper and packaging material.

#### India \$455 million -

India is one of the fastest-growing markets in the world. Newsprint accounted for just over half of Canada's forest product exports to India with the remainder consisting mainly of pulp.

#### Indonesia **\$452 million** -

Forest product exports to Indonesia have grown significantly in recent years, thanks to increasing demand for chemical wood pulp, which is used to make make paper and sanitary paper products.

#### **United Kingdom** \$366 million

Wood pellets are a key export to the UK. They are used as an environmentally friendly heating fuel and for electricity production.

#### **Taiwan** \$268 million

Forest product exports to Taiwan are very diverse; Canada exports almost the same value of wood products and wood pulp, with paper products making up about 20% of forest product exports.

#### Brazil \$197 million

Paper products account for 98% of Canadian forest product exports to Brazil, most of which is newsprint.

# Mexico

\$169 million

Canada exports important quantities of kraft paper, paperboard and chemical wood pulp to Mexico for use in its packaging industry.

# Canada's top forest product trading partners:

- 1. United States
- 2. China
- 3. Japan
- 4. South Korea
- 5. India
- 7. United Kingdom
- 8. Taiwan 9. Brazil
- 10. Mexico

# All others \$1.9 billion

Canadian exports go to nearly every country in the world. In fact, only about 20 nations don't buy Canadian forest products.



